



Catalina Foothills Unified School District No. 16  
2101 E. River Road, Tucson, AZ 85718  
(520) 209-7500      www.cfsd16.org

**RFP 25-01-30**

**Voluntary Dental**

**Addendum 1**

**2-7-2025**

1. Is there any producer commission that should be included in the rates? We did not see any listed and want to make sure we are not missing anything. **No commission should be included in the rates.**
2. Commissions: Do current rates include any commissions, if so what percentage? Are commissions being requested? **See answer to question 1.**
3. Employer Contribution: Please confirm if employer contributes towards the cost of the dental plans and if so, what percentage do they contribute towards the plans? **No, there is no employer contribution toward the cost of the dental plans.**
4. OON R&C. Please confirm what the OON R&C is with Delta. Is it MAC, 90<sup>th</sup> R&C, 80<sup>th</sup> R&C? **To a non-participating dentist (OON), Delta pays 100% for diagnostic and preventive services, 80% for basic services, 50% for major services and 50% for orthodontic services. The percentages are the portion of Delta's non-participating dentist fee that are paid for the services. The non-participating dentist fee may be less than what the dentist charges, and the member is responsible for that difference.**
5. Is it appropriate to respond with a low PPO plan to replace the DHMO, or is the district specifically looking for a DHMO offering? **The District is not looking for a DHMO.**
6. If not, is the district willing to look at 2 different carriers for the PPO offering and the DHMO offering? **The District is willing to look at a PPO plan.**

7. Are there items on the District's 'wish list' they would like to see included in proposals?  
**No.**
8. Are renewal rates available? **No.**
9. Why is the District out to bid? **Reference page 26, number 5 "Contract Period".**
10. Can you please confirm requested broker commission. Are all the school districts that you sent us the same commission structure? **No commission is paid to the broker.**
11. Confirm if the DPPO plan out of network reimbursement is MAC or UCR. If UCR, what percentile? **For non-participating dentists, reimbursement is based on the non-participating dentist fee structure that our carrier has in place (100% for diagnostic, 80% for basic, etc.). However, if the OON dentist's fee is higher than what will be reimbursed to the member, the member will be responsible for the difference in cost.**
12. Would the District like to see specialty services covered on our DHMO offerings, or just a match to current EDS plan which does not include specialty (just a 25% discount)?  
**The District would like to see a match.**
13. What issues is the client dissatisfied with, on their current plan? **The District has no issues with the current plan.**
14. Is the vendor's name the only information that will be made public?  
(Invitation for Bids: An Offer that takes exception to a material requirement of any part of the Solicitation, including terms and conditions, may be rejected.) **Yes, only the vendor's name is made public.**
15. Please list the material requirements. D. Relationship of Parties. The District requires fingerprints for Independent Contractors who provide services to students. Proof of fingerprinting must be received by the Procurement Department prior to the issuance of a purchase order. **Any contractor or vendor who provides services to students or is working within the school district boundaries must provide proof of fingerprinting.**
16. Please confirm that fingerprinting would not apply to this contract.  
D. Inspection and Testing. The Contractor agrees to permit access to its facilities, Subcontractor facilities and the Contractor's processes for producing the materials, at reasonable time for inspection of the materials and services covered under this Contract. The District shall also have the right to test at its own cost the materials to be supplies under this Contract. Neither inspection at the Contractor's facilities nor testing shall constitute final acceptance of the materials. If the District determines

noncompliance of the materials, the Contractor shall be responsible for the payment of all costs incurred by the District for testing and inspection. **This contract does not require proof of fingerprinting.**

17. Please confirm that provisions relating to onsite services or the sale of goods or materials do not apply to this contract. **Onsite services or the sale of goods or materials do not apply to this contract.**
18. Will the District use federal funds for this contract? **The District does not use Federal Funds.**
19. Which parts of this policy does the District believe would apply to the contract? Fingerprint Clearance Cards. Additionally, Contractor shall comply with Governing Board Policies of Catalina Foothills Unified School District No. 16. **See answer for question 15.**
20. Some of the contract term provisions appear to be inconsistent. Will you please confirm the intended length of the initial term? **It is the intent of the District to award a multi-term contract, beginning July 1, 2025 and continuing until June 30, 2026. If all conditions are met during this period of time, this contract may be extended, if funding is available, for up to an additional four one-year contracts.**
21. What the broker commissions are? **Commission is not paid to the broker.**